







Better Support. Better Sleep.



DREAMSCAPES SIMMONS * Escape From The Ordinary.



Exceptional Comfort and Value.

SCI Income Trust

Annual General Meeting

Thursday, May 29, 2003 at 10:00 a.m. The Simmons Showroom Suite 107, Toronto International Centre 6900 Airport Road, Mississauga, Ontario

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We are pleased to report your Trust's results for 2002. It was a good year for Simmons Canada. Net income of \$11,422,000 rebounded strongly compared to \$7,403,000 as adjusted, in 2001, with bedding unit volumes growing by 8% and revenue increasing by almost 9%, reflecting an improvement in product mix.

The operating difficulties previously described in last year's report were resolved. There were no further Quebec manufacturing labour lockout costs to absorb; our Calgary factory expansion became fully integrated and operational; and the inefficiencies surrounding the conversion to our new manufacturing computer software and systems were largely behind us. These factors coupled with the increase in sales contributed to a 54% increase in adjusted net income over 2001. Improving operating efficiency will continue to be an important corporate focus.

Collective Agreements with our labour unions are in effect until May 2004 and beyond so 2003 will be a year free of scheduled contract negotiations.

At the annual Canadian furniture market held in January at the Toronto International Centre, we showed many exciting new products which elicited a strong positive reaction from our dealers. This resulted in many new floor placements of these new products. The value of orders written at the show increased significantly over the previous year.

Our just-in-time manufacturing and delivery program enables our dealers to carry minimal stock levels and continues to be a significant contributor to our success in the marketplace.

The last quarter of 2002 reflected reduced consumer participation in the marketplace and may have been influenced by the world uncertainties and the impact of these uncertainties on the Canadian consumer. We expect that this uncertainty will carry over into the first half of 2003.

Our internationally known Simmons brand name bedding products - Beautyrest, BackCare and Beautysleep continue as flagship products. New for 2003 is the introduction of the Dreamscapes collection of value priced pocketed coil products. With this addition, Simmons has the most diverse range of pocketed products offered.

We continue to expand our assortment of Non-Flip mattresses available in both our *Beautyrest* and *BackCare* lines.

Due to the popularity of our *BackCare* program and its' growing importance to our product assortment, we converted all models to a five zone pocketed coil inner construction. This was one of our new products that was introduced at the January 2003 Furniture show that was received with great enthusiasm.

The private label products that we manufacture for Sears and Ikea continue to contribute to our success, as does the *ObusForme* line of sleep sets that we manufacture and distribute under license. The licensing arrangement whereby Simmons outsourced its upholstery business to a third party operating as Simmons Upholstery Canada, went through a smooth transition. We are continuing our pursuit of other viable license opportunities.

The independently owned and operated Simmons Mattress Galleries and Simmons Sleep Centres continue to grow and prosper. Aggregate sales rank them solidly in our top ten customers. Planned expansion of both these groups continues.



Our website at www.simmonscanada.com has been further updated to offer a friendly, interactive information base. The site offers an overview of all Simmons' products with dealer locators to assist consumers in making a purchase. Also featured is an industry exclusive forum for consumer feedback and on-line warranty registration.

By the time that unitholders receive this report we will have launched our new television campaign for 2003. The original Simmons "Bowling Ball" commercial, which first aired in 1995, has been revisited. The new "Human Ball" commercial is an intrusive, light-hearted venue where the Bowling Ball and Pins come to life on a *Beautyrest* – the "original independent pocket coil".

Following the May 23, 2002 Annual Meeting, Pat Thody, after 31 years of service, retired as Chairman and Chief Executive Officer. John Newman was appointed non executive Chairman in line with the Boards' policy to separate the role of Chairman from management. In addition Terry Pace was elected to the Board and appointed President and Chief Executive Officer.



We would encourage you to read the Management's Discussion and Analysis and the consolidated financial statements with their accompanying notes contained in the body of this Annual Report.

In closing we would like to thank Pat Thody for his many contributions to Simmons' success throughout his career and to thank our customers, suppliers, employees and unitholders for their continued support in 2002.

John B. Newman Chairman of the Board Simmons Canada Inc. Terry H. Pace

President and Chief Executive Officer
Simmons Canada Inc.



This discussion should be read in conjunction with the consolidated financial statements and accompanying notes presented herein. These statements report the results for SCI Income Trust (the "Trust") for the years ended December 31, 2002 and 2001. The results for the Trust are dependent entirely on the operations of its wholly-owned subsidiary, Simmons Canada Inc. ("Simmons").

Revenue, Gross Profit and Net Income

Revenue of \$130,870,000 for the year ended December 31, 2002 was up 9% over last year mainly on the strength of increased volumes. On a quarterly basis, revenues exceeded last year in each quarter (see table on following page). The first two quarters experienced significantly stronger demand than the same two quarters of 2001. Beginning late in the third quarter however the market began to slow down. The slow down continued into the fourth quarter when revenue was only marginally up over 2001.

Gross profit for 2002 of \$40,867,000 was up 24% versus prior year and as a percent of sales increased by 3.8 percentage points as volumes grew, product mix improved and manufacturing costs improved.

Selling, general and administrative expenses increased \$1,804,000 or 9% over 2001. Variable selling and marketing costs and management incentives were up in line with the revenue increase and income improvement. Pension expense increased from \$528,000 in 2001 to \$1,044,000 in 2002, due to reductions in pension plan investment performance. The pension expense was higher in the fourth quarter due to timing.

Interest expense was lower in 2002 as the operating and demand loans were reduced.

The current year was also favourably impacted when compared to last year by a reduction in restructuring costs from last year (also see note 11 to the consolidated financial statements) when the majority of the costs related to the transfer of the upholstery business to Simmons Upholstery Canada were incurred.

All of the above resulted in net income in 2002 of \$11,422,000 (\$1.487 per unit) an increase of 54% over adjusted net income of \$7,403,000 (\$0.964 per unit) in 2001 (see notes 1(g) and 13 to the consolidated financial statements).

Distributions to Unitholders

Distributions to unitholders and the basis of their determination are detailed in note 9 to the consolidated financial statements. As approved by unitholders at the 2001 annual general and special meeting held on May 23, 2002, distributions to unitholders changed from quarterly to monthly beginning with the July 15 distribution. Total distributions to unitholders in 2002 were \$9,994,000 (\$1.300 per unit) compared to \$7,820,000 (\$1.020 per unit) in 2001. The increase in distributions reflects the improved net income in the year. The taxable distributions to unitholders in 2002 were \$0.946 comprised of \$0.242 of dividend income and \$0.704 of other taxable income. In 2001, taxable distributions were \$0.679. As of December 31, 2002, the majority of capital has been returned to unitholders and therefore future distributions are planned to consist of dividends not returns of capital.



Capital Expenditure Related Payments

Capital expenditure related payments for 2002 of \$3,037,000 (note 9 to the consolidated financial statements) were roughly the same as prior year of \$2,987,000. Expenditures were primarily of a routine nature to replace equipment as needed. Included in these payments were installment payments totaling \$300,000 (\$316,000 in 2001) on the original \$1,500,000 demand installment loan payable to fund an expansion in Calgary in 2000.

Liquidity

Working capital at December 31, 2002 of \$13,653,000 was higher than prior year of \$11,647,000. Accounts receivable were at similar levels to 2001 as sales in the fourth quarter were also similar to last year. Inventory levels were up slightly on prior year reflecting cost increases and timing. Current liabilities have been reduced mainly related to reductions in bank loans. Offsetting this reduction in loans was a short term increase in accounts payable and accrued liabilities partially related to timing of payments and partially due to revenue related accruals.

The increase in cash and cash equivalents of \$1,854,000 during 2002 was attributable to the increase in net income partially offset by reductions in outstanding bank loans and increased distributions to unitholders.

Quarterly Financial Highlights

| | | 2002 | | | | |
|------------------------------|-----------|-----------|-----------|-----------|-----------|------------|
| | | Q1 | Q2 | Q3 | Q4 | Total Year |
| Revenue | | \$ 31,064 | \$ 34,731 | \$ 37,255 | \$ 27,820 | \$ 130,870 |
| Net income | | 2,715 | 3,268 | 3,608 | 1,831 | 11,422 |
| Net income per unit | - basic | \$ 0.354 | \$ 0.426 | \$ 0.470 | \$ 0.237 | \$ 1.487 |
| | - diluted | 0.353 | 0.425 | 0.468 | 0.236 | 1.482 |
| Cash distributions per unit | - basic | \$ 0.250 | \$ 0.350 | \$ 0.300 | \$ 0.400 | \$ 1.300 |
| | - diluted | 0.250 | 0.349 | 0.299 | 0.398 | 1.296 |
| | | 2001 | | | | |
| | | Q1 | Q2 | Q3 | Q4 | Total Year |
| Revenue | | \$ 26,950 | \$ 30,933 | \$ 35,087 | \$ 27,165 | \$ 120,135 |
| Adjusted net income | | 1,535 | 2,037 | 3,005 | 826 | 7,403 |
| Adjusted net income per unit | - basic | \$ 0.201 | \$ 0.266 | \$ 0.392 | \$ 0.105 | \$ 0.964 |
| | - diluted | 0.199 | 0.264 | 0.390 | 0.107 | 0.960 |
| Cash distributions per unit | - basic | \$ 0.325 | \$ 0.325 | \$ 0.300 | \$ 0.070 | \$ 1.020 |
| | - diluted | 0.324 | 0.323 | 0.298 | 0.070 | 1.015 |

Outlook

Management anticipates the slowdown in consumer activity experienced late in 2002 to continue into the first half of 2003 due to world uncertainties and the impact of these uncertainties on the Canadian consumer. However, offsetting some of this uncertainty, there has been strong initial dealer reaction for our new product offerings for 2003.



Management's Report to the Unitholders of SCI Income Trust

Management of Simmons Canada Inc., as administrator of SCI Income Trust, is responsible for the preparation, integrity and fair presentation of the consolidated financial statements and other information in the annual report. The consolidated financial statements have been prepared using generally accepted accounting principles in Canada including, where applicable, amounts based on management's best estimates. By their nature, these estimates are subject to measurement uncertainty and actual results could differ from these estimates. Financial information elsewhere in this annual report is consistent with that in the consolidated financial statements.

Simmons Canada Inc. maintains a system of internal controls designed to give reasonable assurance that transactions are appropriately authorized, assets are safeguarded from loss or unauthorized use and financial information is relevant, reliable and is presented on a timely basis.

The board of directors of Simmons Canada Inc. is responsible for ensuring that management fulfils its responsibility for financial reporting and is ultimately responsible for reviewing and approving the consolidated financial statements. The board of directors carries out its responsibility principally through its audit committee.

The audit committee, consisting of non-management directors, is appointed by the board of directors. The audit committee has reviewed the consolidated financial statements with management and the auditors and has recommended their approval by the board of directors.

KPMG LLP, an independent firm of Chartered Accountants appointed by the board of directors, has examined the consolidated financial statements in accordance with Canadian generally accepted auditing standards and its report is included herein.

Terry H. Pace
President and Chief Executive Officer
Simmons Canada Inc.

Brian M. Anderson
Senior Vice-President and Chief Financial Officer

Simmons Canada Inc.

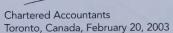
Auditor's Report to the Unitholders of SCI Income Trust

We have audited the consolidated balance sheets of SCI Income Trust as at December 31, 2002 and 2001 and the consolidated statements of income, unitholders' equity and cash flows for the years then ended. These financial statements are the responsibility of the Trust's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with Canadian generally accepted auditing standards. Those standards require that we plan and perform an audit to obtain reasonable assurance whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

In our opinion, these consolidated financial statements present fairly, in all material respects, the financial position of the Trust as at December 31, 2002 and 2001 and the results of its operations and its cash flows for the years then ended in accordance with Canadian generally accepted accounting principles.

LPMG LLP





December 31, 2002 and 2001 (In thousands of dollars)

| | | 2002 | | 2001 |
|--|----|---------------|----|--------|
| Assets | | | | |
| Current assets: | | | | |
| Short-term investments (note 2) | \$ | 1,422 | \$ | 527 |
| Accounts receivable | | 19,260 | | 19,574 |
| Income taxes recoverable | | _ | | 63 |
| Inventories (note 3) | | 5,650 | | 5,35 |
| Prepaid expenses | | 2,453 | | 1,88 |
| | | 28,785 | | 27,97 |
| Long-term accounts receivable (note 4) | | 968 | | 33 |
| Property, plant and equipment (note 5) | | 16,683 | | 17,30 |
| Employee future benefits (note 6) | | 145 | | 39 |
| Deferred finance charges | | 2,105 | | 2,19 |
| License agreement | | 25,416 | | 25,41 |
| Goodwill | | 13,941 | | 13,94 |
| | \$ | 88,043 | \$ | 87,54 |
| iabilities and Unitholders' Equity Current liabilities: | | | | |
| Bank overdraft (note 2) | \$ | 313 | \$ | 1,27 |
| Operating loan (note 7) | 3 | 972 | Þ | |
| Demand instalment loan (note 7) | | 875 | | 2,88 |
| | | | | 1,17 |
| Accounts payable and accrued liabilities | | 11,126 302 | | 10,45 |
| Income taxes payable | | | | |
| Distributions payable to unitholders (note 9) | | 1,544 | | 53 |
| Canital lasse abligations (auto 10) | | 15,132 | | 16,32 |
| Capital lease obligations (note 10) | | 2,027 | | 2,80 |
| Future income taxes (note 12) | | 5,044 | | 4,49 |
| Unitholders' equity | | 65,840 | | 63,92 |
| Commitments and contingencies (notes 10 and 14) | | | | |
| | \$ | 88,043 | \$ | 87,54 |

See accompanying notes to consolidated financial statements.

Approved on behalf of SCI Income Trust by its attorney, Simmons Canada Inc.:

Randall G. Provost

Director and Chairman of the Audit Committee Simmons Canada Inc.

Terry H. Pace

President, Chief Executive Officer and Director Simmons Canada Inc.

Years ended December 31, 2002 and 2001 (In thousands of dollars, except per unit information)

| | 2002 | 2001 |
|---|------------|---------------|
| Revenue | \$ 130,870 | \$ 120,135 |
| Cost of products sold | 90,003 | 87,172 |
| | 40,867 | 32,963 |
| Expenses: | | |
| Selling, general and administrative | 22,774 | 20,970 |
| Interest | 215 | 561 |
| Interest on capital leases | 326 | 392 |
| Amortization: | | |
| Plant and equipment | 2,610 | 2,310 |
| Deferred finance charges | 85 | 85 |
| License agreement and goodwill | _ | 1,100 |
| | 26,010 | 25,418 |
| | | |
| Income before the undernoted | 14,857 | 7,545 |
| Restructuring and closure costs (note 11) | 135 | 461 |
| Income before income taxes Income taxes (recovery) (note 12): | 14,722 | 7,084 |
| Current | 2,750 | (190) |
| Future | 550 | 691 |
| | 3,300 | 501 |
| Net income | \$ 11,422 | \$ 6,583 |
| Net income per unit: | | |
| Basic | \$ 1.487 | \$ 0.859 |
| Diluted | 1.482 | 0.855 |

See accompanying notes to consolidated financial statements.

Consolidated Statements of Unitholders' Equity

Years ended December 31, 2002 and 2001 (In thousands of dollars)

| | 2002 | 2001 |
|--|--------------|--------------|
| Unitholders' equity, beginning of year | \$ 63,922 | \$ 65,014 |
| Issuance of trust units (note 8) | 490 | 145 |
| Net income | 11,422 | 6,583 |
| Distributions to unitholders (note 9) | (9,994) | (7,820) |
| Unitholders' equity, end of year | \$ 65,840 | \$ 63,922 |

See accompanying notes to consolidated financial statements.

Years ended December 31, 2002 and 2001 (In thousands of dollars)

| | 2002 | | 2001 |
|--|--|---|---|
| Cash provided by (used in): | | | |
| Operating activities: | | | |
| Net income | \$ 11,422 | \$ | 6,583 |
| Items not affecting cash: | | | |
| Amortization: | | | |
| Plant and equipment | 2,610 | | 2,310 |
| Deferred finance charges | 85 | | 85 |
| License agreement and goodwill | | | 1,100 |
| Loss (gain) on sale of property, plant and equipment | (20) | | 42 |
| Employee future benefits | 250 | | (89) |
| Future income taxes | 550 | | 691 |
| | 14,897 | | 10,722 |
| Change in non-cash operating working capital | 406 | | (644) |
| | 15,303 | 3 | 10,078 |
| Financing activities: | | | -10 |
| Issuance of trust units | 490 | | 145 |
| Distributions to unitholders | (8,987) | | (10,919) |
| Decrease in operating loan | (1,915) | | (154) |
| Repayment of demand instalment loan | (300) | | (316) |
| | (1,550) | | (1,528) |
| | (12,262) | | (12,772) |
| Investing activities: | | | |
| Purchase of property, plant and equipment | (1,207) | | (1,147) |
| | 20 | | 4 |
| | (1,187) | | (1,143) |
| | | | |
| Increase (decrease) in cash and cash equivalents | 1,854 | | (3,837) |
| | (745) | | 3,092 |
| Cash and cash equivalents, end of year (note 2) | \$ 1,109 | \$ | (745) |
| | | | |
| Supplemental cash flow information: | | | |
| Interest paid | \$ 229 | \$ | 591 |
| Income taxes paid | 1,817 | | 989 |
| Dividends and interest received | 28 | | 82 |
| | | | |
| Non-cash investing and financing activities: | | | |
| | | | |
| equipment through capital leases | 785 | | 1,052 |
| | Operating activities: Net income Items not affecting cash: Amortization: Plant and equipment Deferred finance charges License agreement and goodwill Loss (gain) on sale of property, plant and equipment Employee future benefits Future income taxes Change in non-cash operating working capital Financing activities: Issuance of trust units Distributions to unitholders Decrease in operating loan Repayment of demand instalment loan Repayment of capital lease obligations Investing activities: Purchase of property, plant and equipment Proceeds from sale of property, plant and equipment Increase (decrease) in cash and cash equivalents Cash and cash equivalents, beginning of year Cash and cash equivalents, end of year (note 2) Supplemental cash flow information: Interest paid Income taxes paid Dividends and interest received Non-cash investing and financing activities: Acquisition of property, plant and | Cash provided by (used in): Operating activities: Net income Items not affecting cash: Amortization: Plant and equipment Deferred finance charges License agreement and goodwill Loss (gain) on sale of property, plant and equipment Employee future benefits Future income taxes 550 Change in non-cash operating working capital 406 15,303 Financing activities: Issuance of trust units Decrease in operating loan Repayment of demand instalment loan Repayment of capital lease obligations (1,550) Investing activities: Purchase of property, plant and equipment Proceeds from sale of property, plant and equipment 20 (1,187) Increase (decrease) in cash and cash equivalents Cash and cash equivalents, beginning of year (745) Cash and cash equivalents, end of year (note 2) Supplemental cash flow information: Interest paid Dividends and interest received Non-cash investing and financing activities: Acquisition of property, plant and 28 Non-cash investing and financing activities: Acquisition of property, plant and 28 | Cash provided by (used in): Operating activities: Net income Items not affecting cash: Amortization: Plant and equipment Deferred finance charges License agreement and goodwill Loss (gain) on sale of property, plant and equipment Employee future benefits 550 Future income taxes Change in non-cash operating working capital Financing activities: Issuance of trust units Distributions to unitholders Decrease in operating loan Repayment of demand instalment loan Repayment of capital lease obligations Repayment of capital lease obligations Increase (decrease) in cash and cash equivalents Cash and cash equivalents, end of year (note 2) Supplemental cash flow information: Interest paid Income taxes paid Dividends and interest received Non-cash investing and financing activities: Acquisition of property, plant and Dividends and interest received Non-cash investing and financing activities: Acquisition of property, plant and Proceeds in cash and interest received Non-cash investing and financing activities: Acquisition of property, plant and Proceeds in cash investing and financing activities: Acquisition of property, plant and |

See accompanying notes to consolidated financial statements.

Years ended December 31, 2002 and 2001 (Tabular amounts in thousands of dollars, except per unit information)

SCI Income Trust (the "Trust") is an open-ended, limited purpose trust established under the laws of the Province of Ontario by a Declaration of Trust as of August 22, 1997, as amended and restated as of October 2, 1997 and as further amended on May 21, 1998 and on May 23, 2002. The Trust qualifies as a mutual fund trust for the purposes of the Income Tax Act.

The Trust was created to invest in securities of Simmons Canada Inc. ("Simmons"). The Trust holds all the outstanding common shares of Simmons and \$50,000,000 principal amount of 12% unsecured subordinated notes of Simmons (note 1(a)).

Simmons, which acts as Administrator of the Trust, operates within Canada in the manufacture and sale of mattresses, upholstery and furniture, which is its only line of business.

1. Significant accounting policies:

The consolidated financial statements of the Trust have been prepared in accordance with Canadian generally accepted accounting principles. The significant accounting policies are as follows:

(a) Basis of presentation:

The consolidated financial statements of the Trust include the accounts of Simmons, its wholly owned subsidiary. All inter-entity transactions have been eliminated.

(b) Cash and cash equivalents:

Cash and cash equivalents consist of cash on hand, bank balances (overdraft) and short-term investments with an original maturity of three months or less.

Short-term investments are carried at cost plus accrued interest.

(c) Inventories:

Raw materials and spare parts are carried at the lower of cost and replacement cost. Finished goods and work in process are stated at the lower of cost and net realizable value. Cost is determined using the first-in, first-out method.

(d) Property, plant and equipment:

Property, plant and equipment are stated at cost. Amortization is provided using the straight-line method over the estimated useful lives of the assets as follows:

| Buildings | 30 years |
|--|--------------------|
| Machinery and equipment | 1 – 15 years |
| Machinery and equipment under capital leases | 5 – 15 years |
| Leasehold improvements | Over life of lease |

Assets under development are not amortized until the assets are available for use.

(e) Employee future benefits:

Simmons administers a registered combined non-contributory defined benefit and defined contribution pension plan for substantially all of its full-time employees. Under the registered defined benefit plan segment, benefits are based upon earnings and years of credited service.

Simmons also sponsors a retirement compensation arrangement ("RCA") for certain senior officials. The RCA provides benefits in addition to the Simmons pension plan.

In addition, Simmons funds a multiemployer defined contribution pension plan for certain employees.

No retirement benefits other than pensions are provided to employees.

Simmons accrues its obligations under employee benefit plans as the employees render the services necessary to earn the pension benefits. Simmons has adopted the following policies:

- (i) The cost of pension benefits earned by employees is actuarially determined using the projected benefit method prorated on service and management's best estimate of expected plan investment performance, salary escalation and retirement ages.
- (ii) For the purpose of calculating expected return on plan assets, those assets are valued at fair values.
- (iii) The initial net transition asset and past service costs from plan amendments are amortized on a straight-line basis over the average remaining service period of employees active at January 1, 1999 and at the date of the amendment, respectively.
- (iv) The excess of the net actuarial gain (loss) over 10% of the greater of the benefit obligation and the fair value of plan assets is amortized over the average remaining service period of active employees, which for the registered defined benefit plan segment is 16 years and for the RCA is eight years.

(v) When an event gives rise to both a curtailment and a settlement of obligations, the curtailment is accounted for prior to the settlement.

(f) Deferred finance charges:

Deferred finance charges are costs incurred by Simmons for arranging and issuing, to the Trust, 12% unsecured subordinated notes. Deferred finance charges are amortized over the term of the notes, being 30 years. Accumulated amortization as at December 31, 2002 is \$442,000 (2001 – \$357,000).

(g) Goodwill and intangible assets:

In July 2001, The Canadian Institute of Chartered Accountants ("CICA") issued new accounting standards for "Goodwill and Other Intangible Assets", Handbook Section 3062. These standards require that goodwill and certain other intangible assets will no longer be amortized and will be tested for impairment at least annually and written down only when impaired. These standards will apply to existing goodwill and intangible assets, and have been adopted by the Trust beginning January 1, 2002. Had these standards been applied for the year ended December 31, 2001, net income would have been increased by \$820,000, net of income taxes of \$280,000. A reconciliation of the impact to net income and net income per unit is presented in note 13.

In March 2002, the CICA issued a Notice relating to the transitional provisions of Handbook Section 3062 that allows for intangible assets under certain circumstances to be reclassified apart from goodwill. The Trust has reclassified \$25,416,000 of its goodwill to license agreement under the guidance of this Notice.

The Trust has determined that its initial adoption of these standards did not impact the carrying value of license agreement and goodwill on its consolidated financial statements.

In the prior year, license agreement and goodwill were recorded at cost less accumulated amortization of \$4,620,000. License agreement and goodwill, which represented the excess of the purchase price over the fair value of assets acquired and liabilities assumed, were amortized on a straight-line basis over 40 years. The net carrying amounts of license agreement and goodwill would be written down if the values were permanently impaired. The Trust assessed impairment by determining whether the unamortized license agreement and goodwill balances could be recovered through undiscounted future operating cash flows of the acquired operation over its remaining life.

(h) Trust Unit Option Plan:

Simmons has the ability to grant options to directors, officers and employees of Simmons under the Trust Unit Option Plan (the "Option Plan") (note 8(b)). No compensation expense is recognized when options are issued to these individuals. Any consideration paid to the Trust on exercise of options is credited to unitholders' equity on the consolidated balance sheet.

In December 2001, the CICA issued new accounting standards for "Stock-Based Compensation and Other Stock-Based Payments", Handbook Section 3870, which establishes new standards for recognition, measurement and disclosure of stock-based compensation and other stock-based payments made to employees and non-employees in exchange for goods and services. The Trust has adopted the new standards beginning January 1, 2002. The new standards allow the Trust to account for the Option Plan which provides "exempt awards to employees" using the settlement method previously applied. The Trust determined that the adoption of the new standards did not impact its consolidated financial statements.

(i) Income taxes:

Simmons uses the asset and liability method of accounting for income taxes. Under the asset and liability method, future tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Future tax assets and liabilities are measured using enacted or substantively enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on future tax assets and liabilities of a change in tax rates is recognized in income in the year that includes the date of enactment or substantive enactment.

(j) Net income per unit:

Basic net income per unit has been calculated using the weighted average number of units outstanding of 7,681,268 (2001 – 7,664,156).

Diluted net income per unit has been calculated using the treasury stock method as follows:

| | Weighted num outstand | |
|------------------------------|--------------------------|-----------|
| | 2002 | 2001 |
| Basic | 7,681,268 | 7,664,156 |
| Effect of trust unit options | 27,984 | 38,565 |
| Diluted | 7,709,252 | 7,702,721 |

(k) Foreign exchange translation:

Monetary items denominated in a foreign currency are translated to Canadian dollars at the exchange rate in effect at the balance sheet date and non-monetary items are translated at the rate of exchange in effect when the assets were acquired or obligations incurred. Revenue and expenses are translated at the rate in effect at the time of the transaction. Foreign exchange gains and losses are included in income.

(I) Derivative financial instruments:

Simmons uses derivative financial instruments to reduce its exposure to fluctuations in U.S. dollar exchange rates. Simmons enters into U.S. dollar future exchange contracts and U.S. dollar option contracts as disclosed in note 14(c). Simmons does not hold or issue derivative financial instruments for trading or speculative purposes.

Simmons accounts for its derivative financial instruments using the settlement method under hedge accounting,

(m) Use of estimates:

The preparation of financial statements in conformity with Canadian generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the year. Actual results could differ from those estimates.

(n) Comparative figures:

Certain comparative figures have been reclassified to corform to the financial statement presentation adopted in the current year.

2. Cash and cash equivalents:

The major components of cash and cash equivalents are as follows:

| | 2002 | 2001 |
|--|----------------------|----------------------|
| Short-term investments Bank overdraft | \$ 1,422 (313) | \$ 527 (1,272) |
| | \$ 1,109 | \$ (745) |

Short-term investments consist of bankers' acceptances, maturing up to January 14, 2003, and earning interest at an average rate of 2.68% (2001 – 2.93%).

3. Inventories:

| | 2002 | 2001 |
|-----------------|----------|-------------|
| Raw materials | \$ 3,246 | \$ 3,164 |
| Work in process | 349 | 269 |
| Finished goods | 1,088 | 1,038 |
| Spare parts | 967 | 883 |
| | \$ 5,650 | \$ 5,354 |

4. Long-term accounts receivable:

| | 2 | 002 | 2001 |
|---|----|---------------|----------------|
| Long-term accounts receivable Less current portion | 1 | 584 \$ 616 | 1,744 1,411 |
| | \$ | 968 \$ | 333 |

Long-term accounts receivable are instalment payments under conditional sales agreements made with hotel property owners. The amounts receivable are due at various dates up to December 2005 and bear interest at the chartered bank's prime rate plus 2% to 3%. The agreements are registered for security purposes in each province under the respective Personal Property Security Acts.

5. Property, plant and equipment:

| 2002 | Cost | umulated ortization | Net book value |
|---|---------------------------------------|--------------------------------------|--------------------------------------|
| Land and buildings Machinery and equipment Machinery and equipment under capital leases Leasehold improvements | \$ 6,267 10,452 9,378 622 | \$ 1,067 5,049 3,754 166 | \$ 5,200 5,403 5,624 456 |
| | \$ 26,719 | \$ 10,036 | \$ 16,683 |
| 2001 | Cost | cumulated nortization | Net book value |
| Land and buildings Machinery and equipment Machinery and equipment under capital leases Leasehold improvements | \$ 6,267 9,295 8,610 555 | \$ 821 3,922 2,554 129 | \$ 5,446 5,373 6,056 426 |
| | \$ 24,727 | \$ 7,426 | \$ 17,301 |

Included in machinery and equipment and machinery and equipment under capital leases is \$631,000 (2001 – \$118,000) of assets under development. These assets are not yet available for use and are not being amortized.

6. Employee future benefits:

Information about Simmons' pension benefit plans is as follows:

| | Pension benefit plans | | |
|--|--|------|--------------------------------------|
| | 2002 | | 2001 |
| Accrued benefit obligation: Balance, beginning of year Current service cost Interest cost Benefits paid Actuarial losses Plan amendments | \$ 14,263 830 932 (1,032) 465 400 | \$ | 12,777 586 888 (761) 773 |
| Balance, end of year | \$ 15,858 | \$ | 14,263 |
| Plan assets: Fair value, beginning of year Annual return on plan assets Employer contributions, net Benefits paid | \$ 15,237 (527) 365 (1,032) | \$ | 16,493 (723) 228 (761) |
| Fair value, end of year | \$ 14,043 | . \$ | 15,237 |
| Funded status – surplus (deficit) Unamortized net accumulated experience loss Unamortized past service costs Unamortized transitional asset, net | \$ (1,815) 3,425 849 (2,314) | \$ | 974 1,411 495 (2,485) |
| Accrued benefit asset | § \$ 145 | . \$ | 395 |

As at December 31, 2002, the registered defined benefit plan segment had an accrued benefit obligation of \$754,000 (2001 - \$183,000).

The significant actuarial assumptions adopted in measuring Simmons' accrued benefit obligations are as follows (weighted average assumptions as of December 31):

| | Pension benefit plans | | |
|--|-----------------------|------|--|
| | 2002 | 2001 | |
| Discount rate | 6.5% | 6.5% | |
| Expected long-term rate of return on plan assets | 6.8% | 7.0% | |
| Rate of compensation increase | 3.5% | 3.6% | |

Simmons' net benefit plan expense is as follows:

| | Pension benefit plans | | | |
|---|-----------------------|----|---------|--|
| | 2002 | | 2001 | |
| Current service cost | \$ 830 | \$ | 586 | |
| Interest cost | 932 | | 888 | |
| Expected return on plan assets | (1,022) | | (1,141) | |
| Amortization of past service costs | 46 | | 35 | |
| Amortization of transitional asset, net | (171) | | (171) | |
| Net benefit plan expense | \$ 615 | \$ | 197 | |

Simmons' registered defined contribution plan segment expense and the multiemployer defined contribution pension expense for 2002 is \$429,000 (2001 – \$331,000).

7. Credit facility:

| | 2002 | 2001 |
|--|------------------|----------------------|
| Operating loan Demand instalment loan | \$ 972 875 | \$ 2,887 1,175 |
| | \$ 1,847 | \$ 4,062 |

Simmons has a credit facility with a major Canadian chartered bank consisting of a \$15,000,000 operating line and a \$1,050,000 demand instalment loan (2001 – \$1,300,000). The operating loan bears interest at the chartered bank's prime rate plus 1/2% per year and the demand instalment loan bears interest at the prime rate plus 3/4% per year. The credit facility is secured by substantially all of the assets of Simmons.

Simmons has drawn on the operating line during the year and as at December 31, 2002, \$972,000 (2001 – \$2,887,000) is outstanding. During the year, interest of \$165,000 (2001 – \$471,000) was incurred on the operating loan.

Simmons fully utilized its demand instalment loan during 2000 and as at December 31, 2002, \$875,000 (2001 – \$1,175,000) is outstanding. The demand instalment loan is payable in monthly instalments of \$25,000. Interest on the demand instalment loan amounted to \$50,000 during the year (2001 – \$90,000).

8. Trust units:

(a) Authorized:

Unlimited trust units

Issued:

| | 2002 | 2001 |
|--|---------------------|---------------------|
| Trust units, beginning of year Issuance of trust units on exercise of options | 7,670,000 51,000 | 7,655,000 15,000 |
| Trust units, end of year | 7,721,000 | 7,670,000 |

All trust units share equally in all distributions from the Trust and carry equal voting rights. No conversion, retraction or pre-emptive rights are attached to the trust units.

(b) On May 21, 1998, the unitholders approved the Option Plan. The Option Plan is administered by the Compensation Committee of the Board of Directors of Simmons in its capacity as Administrator of the Trust. Under the Option Plan, options to acquire up to 765,500 trust units may be granted to directors, officers and employees at a price equal to the closing market value of the trust units on the preceding day upon which the options are granted. One-third of the options granted may be exercised at any time subsequent to each of the first, second and third anniversaries of the grant date. Immediate vesting of all options granted is deemed to have occurred immediately prior to the occurrence of a change in control of the Trust, as defined in the Option Plan. The options expire within seven years of the grant date. As at December 31, 2002, 219,500 (2001 – 342,500) options are available to be granted.

The following summarizes the options outstanding:

| | | 2002 | | 2001 |
|----------------------------------|-----------|----------------|-----------|----------------|
| | Number | Weighted | Number | Weighted |
| | of | average | of | average |
| | options | exercise | options | exercise |
| | and units | price per unit | and units | price per unit |
| Outstanding, beginning of year | 408,000 | \$ 10.12 | 435,000 | \$ 10.11 |
| Granted | 132,000 | 11.34 | _ | _ |
| Exercised | (51,000) | (9.60) | (15,000) | (9.69) |
| Expired | (9,000) | (10.42) | (12,000) | (10.21) |
| Outstanding, end of year | 480,000 | 10.51 | 408,000 | 10.12 |
| Options exercisable, end of year | 301,667 | \$ 10.16 | 264,667 | \$ 9.98 |

These options will expire between November 16, 2005 and November 19, 2009.

The Trust applies the settlement method to account for options and, accordingly, no compensation cost has been recorded. If the Trust accounted for the options granted in 2002 using the fair value based method, the Trust's net income and net income per unit would be reduced to the pro forma amounts as follows:

| Reported net income | \$ 11,422 |
|--|----------------------|
| Deduct: Compensation cost | 143 |
| Pro forma net income | \$ 11,279 |
| Pro forma net income per unit: Basic Diluted | \$ 1.468 1.463 |

For purposes of the above pro forma disclosures, the options granted were valued using the Black-Scholes option pricing model with the following weighted average assumptions:

| Risk-free interest rate | 4.1% |
|-------------------------|---------|
| Expected volatility | 22.1% |
| Expected life | 4 years |
| Expected dividends | 11.0% |

The Black-Scholes option pricing model was developed for use in estimating the fair value of traded options that have no vesting restrictions and are fully transferable. Option pricing models also require estimates which are highly subjective, including expected volatility of the underlying stock. The Trust bases estimates of volatility on historical rates trended into future years. Changes in assumptions can materially affect estimates of fair values.

9. Distributions to unitholders:

On June 13, 2002, the Trust began making regular monthly distributions to unitholders of record as of the last day of each month. Previously, the Trust made quarterly distributions to unitholders. Distributable cash of the Trust is equal to interest, dividends and repayments of capital from Simmons, less expenses of the Trust.

Distributions to Trust unitholders are calculated and recorded on an accrual basis. Distributions for the year ended December 31, 2002 are as follows:

| Declaration date | Payment date | | Amount per unit | Total |
|--------------------|--------------------|----|--------------------|-------------|
| March 15, 2002 | April 15, 2002 | \$ | 0.250 | \$ 1,918 |
| May 23, 2002 | June 14, 2002 | | 0.250 | 1,918 |
| June 13, 2002 | July 15, 2002 | | 0.100 | 767 |
| July 22, 2002 | August 15 2002 | | 0.100 | 767 |
| August 9, 2002 | September 13, 2002 | | 0.100 | 768 |
| September 16, 2002 | October 15, 2002 | | 0.100 | 769 |
| October 21, 2002 | November 15, 2002 | | 0.100 | 771 |
| November 19, 2002 | December 13, 2002 | | 0.100 | 772 |
| December 16, 2002 | January 15, 2003 | , | 0.200 | 1,544 |
| | | \$ | 1.300 | \$ 9,994 |

Distributions for the year ended December 31, 2001 were as follows:

| | | Amount | |
|--------------------|------------------|-------------|-------------|
| Declaration date | Payment date | per unit | Total |
| March 1, 2001 | April 12, 2001 | \$ 0.325 | \$ 2,490 |
| June 19, 2001 | July 13, 2001 | 0.325 | 2,492 |
| September 17, 2001 | October 15, 2001 | 0.300 | 2,301 |
| December 13, 2001 | January 15, 2002 | 0.070 | 537 |
| | | \$ 1.020 | \$ 7,820 |

Simmons distributes its available cash to the Trust based on cash provided by its operations, less capital expenditures, working capital reserves and other amounts considered advisable by the Board of Directors of Simmons.

Cash distributions for the years ended December 31, 2002 and 2001 were determined as follows:

| | 2002 | 2001 |
|--|-----------|----------|
| Net income · | \$ 11,422 | \$ 6,583 |
| Items not affecting cash: | | |
| Amortization: | | |
| Plant and equipment | 2,610 | 2,310 |
| Deferred finance charges | 85 | 85 |
| License agreement and goodwill | , 100 | 1,100 |
| Loss (gain) on sale of property, plant and equipment | (20) | 42 |
| Employee future benefits | 250 | (89) |
| Future income taxes | 550 | 691 |
| | 14,897 | 10,722 |
| Capital expenditure related payments | (3,037) | (2,987) |
| | 11,860 | 7,735 |
| Decrease (increase) in working capital reserve | (1,866) | 85 |
| Cash distributions | \$ 9,994 | \$ 7,820 |
| Cash distributions per unit: | | |
| Basic | \$ 1.300 | \$ 1.020 |
| Diluted | 1.296 | 1.015 |

10. Commitments:

Simmons leases various facilities and equipment. Future minimum payments, by fiscal year and in aggregate, under these non-cancellable leases are as follows:

(a) Capital leases:

| Year ending December 31: | | |
|---|-----|-------|
| 2003 | \$ | 1,730 |
| 2004 | | 1,209 |
| 2005 | | 498 |
| 2006 | | 359 |
| 2007 | | 180 |
| Total minimum lease payments | | 3,976 |
| Less amounts representing interest at rates between 6.8% and 9.8% | | 456 |
| Present value of net minimum lease payments | • . | 3,520 |
| Less current portion included in accounts payable and accrued liabilities | | 1,493 |
| | \$ | 2,027 |

(b) Operating leases:

| Year ending December 31: 2003 2004 2005 2006 2007 Thereafter | \$ 2,382 2,175 2,125 1,977 1,988 10,765 |
|--|---|
| Total minimum lease payments | \$ 21,412 |

11. Restructuring and closure costs:

In October 2001, Simmons entered into a licensing agreement effective January 1, 2002 with 1499324 Ontario Ltd., a third party carrying on business as Simmons Upholstery Canada, whereby Simmons Upholstery Canada manufactures and sells upholstery products under Simmons' trademarks in exchange for royalty fees. The upholstery division of Simmons effectively ceased operations in December 2001. A provision for restructuring and closure costs of \$461,000, which included severances and other costs, was provided as at December 31, 2001. During 2002, a further \$135,000 for other costs was incurred.

12. Income taxes:

The Trust is not taxable on any income that is distributed to unitholders. Simmons is taxable on its income at Canadian statutory tax rates.

Income tax expense differs from the amount that would be computed by applying the federal and provincial statutory income tax rates to income before income taxes. The reasons for the differences are as follows:

| | 2002 | 2001 |
|---|-----------------|--------------------|
| Canadian statutory tax rate | 38.1% | 41.1% |
| Income before income taxes | \$ 14,722 | \$ 7,084 |
| Computed income taxes Increase (decrease) resulting from: Income distributed to unitholders | \$ 5,609 | \$ 2,912 |
| not subject to tax in the Trust Manufacturing and processing profits | (2,218) | (2,397) |
| deduction and rate reduction Amortization of non-deductible license agreement | (341) | (84) |
| and goodwill and other non-deductible expenses Large Corporations Tax | 154 148 | 201 150 |
| Other | (52) | (281) |
| Income tax expense | \$ 3,300 | \$ 501 |
| Consisting of: | | 11001 |
| Current (recovery) Future | \$ 2,750 550 | \$ (190) 691 |
| | \$ 3,300 | \$ 501 |

The components of future income taxes, which are the result of temporary differences between the carrying values and the tax values of assets and liabilities, are as follows:

| | 2002 | 2001 |
|--|----------|----------|
| Future income tax asset: | | |
| Inventories | \$ 22 | \$ - |
| Accounts payable and accrued liabilities | 64 | 28 |
| | 86 | 28 |
| Future income tax liability: | | |
| Accounts receivable | 234 | 137 |
| Property, plant and equipment | 1,546 | 1,552 |
| Property, plant and equipment Employee future benefits | 46 | 127 |
| Deferred finance charges | 674 | 574 |
| License agreement and goodwill | 2,630 | 2,132 |
| | 5,130 | 4,522 |
| Future income tax liability, net | \$ 5,044 | \$ 4,494 |

13. Adjusted net income:

| | 2002 | 2001 |
|--|----------------------|----------------------|
| Reported net income Add: | \$ 11,422 | \$ 6,583 |
| Amortization of license agreement and goodwill, net of income taxes of \$280 | - | 820 |
| Adjusted net income | \$ 11,422 | \$ 7,403 |
| Adjusted net income per unit: Basic Diluted | \$ 1.487 1.482 | \$ 0.964 0.960 |

14. Financial instruments:

(a) Interest rate risk:

Simmons has exposure to interest rate risk as its credit facility (note 7) is subject to a floating interest rate based on the prime rate of a major Canadian chartered bank plus 1/2% to 3/4%.

(b) Credit risk:

- (i) At December 31, 2002, Simmons' four major customers accounted for 59% (2001 55%) of the outstanding accounts receivable balances and 55% (2001 54%) of revenue.
 - Credit risk is controlled by establishing and monitoring customers based on approved credit limits. Anticipated bad debts have been provided for in an allowance for doubtful accounts.
- (ii) Simmons is also exposed to credit risk in the event of non-performance by its counterparty to the U.S. dollar exchange contracts and U.S. dollar option contracts (note 14(c)). Simmons' risk is mitigated by dealing with a counterparty that is a major Canadian chartered bank.
- (c) Foreign exchange risk:

Simmons enters into U.S. dollar future exchange contracts to manage its exposure to currency rate fluctuations. The outstanding U.S. dollar exchange contracts are as follows:

| Notional amount | | U.S. \$ 6,300 |
|--|-------------|--------------------------|
| Average contract rate to buy U.S. \$1.00 | | \$1.5824 |
| Maturity dates | January 13, | 2003 to October 20, 2003 |

In addition, Simmons enters into U.S. dollar option contracts to establish a "zero cost ratio collar" expiring up to November 17, 2003 (note 14(b)(ii)).

The outstanding U.S. dollar option contracts are as follows:

| | | Notional | Exercise | |
|----------|---------|----------|-----------|--|
| Position | Options | amount | price | |
| Buy | Call | \$ 950 | \$ 1.5835 | |
| Sell | Put | 1,252 | 1.5645 | |

(d) Fair values:

The carrying values of short-term investments, accounts receivable, bank overdraft, operating loan, accounts payable and accrued liabilities and distributions payable to unitholders approximate their fair values due to the short-term maturities of these instruments.

The carrying value of long-term accounts receivable approximates its fair value.

The carrying value of the demand instalment loan approximates its fair value since interest is subject to a floating interest rate.

The fair values of capital lease obligations are estimated using discounted cash flow analysis based on Simmons' current incremental borrowing rates for similar types of arrangements. The carrying values of capital lease obligations approximate their fair values.

The fair value of the outstanding U.S. dollar future exchange contracts is estimated as the amount of any gains or losses that would result if settlement were to take place at the balance sheet date. At December 31, 2002, a settlement loss of \$22,000 exists on the U.S. dollar future exchange contracts.

The fair value of the outstanding U.S. dollar option contracts is a settlement loss of \$2,000.

Directors of Simmons Canada Inc.

Brian M. Anderson
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Gerry H. Pace ⁽²⁾
Randall G. Provost⁽¹⁾
E. Duff Scott⁽¹⁾
(2)
Gerry D. Duff Scott⁽¹⁾
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Gerry D. Duff Scott⁽¹⁾
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Gerry D. Duff Scott⁽¹⁾
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Gerry D. Duff Scott⁽¹⁾
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(6)
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(7)
Gerry D. Duff Scott⁽¹⁾
(8)
Gerry D. Duff Scott⁽¹⁾
(8

- (1) Member of Audit Committee
- (2) Member of Compensation Committee
- (3) Member of Corporate Governance Committee

Senior Officers of Simmons Canada Inc

John B. Newman Chairman of the Board

Terry H. Pace President and Chief Executive Officer

Brian M. Anderson
Senior Vice-President and Chief Financial Officer

Gerald T. Costigan Vice-President – Finance

Ronald W. Dennis Vice-President – Marketing

Wade O. Dickson Vice-President – Manufacturing

David C. Puttock Vice-President – Human Resources

Corporate Office

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Web Site

www.simmonscanada.com

Stock Listing

Toronto Stock Exchange

Trust Unit Symbol

"SMN.UN"

Trustee

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Registrar and Transfer Agent

Computershare Trust Company of Canada 100 University Avenue, Toronto, Ontario

Unitholder Enquiries

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General Counse

Davies Ward Phillips & Vineberg LLP Toronto, Ontario

Audito

KPMG LLP, Toronto, Ontario

Operations

Factory with Showroom and Sales Office

927 Derwent Way Annacis Island Delta, B.C.

3636 11a Street S.E. Calgary, Alberta

15 Bramalea Road Brampton, Ontario

17400 TransCanada Highway Kirkland, Quebec

Distribution Centre

1365 Ottawa Street Regina, Saskatchewan

Showroom

6900 Airport Road, Suite 107 Mississauga, Ontario

